Reports & Un-Audited Accounts for the 1st Quarter Ended March 31, 2022

# COMMITMENT To excellence..



#### 1st Quarter 2022

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## **Company Information**

#### **Board of Directors**

Mr. Arif Saeed Chairman / Non-Executive Director

Mr. Hassan Javed Chief Executive Officer /

**Executive Director** 

Chaudhry Ahmed Javed Non-Executive Director

Mr. Omar Saeed Non-Executive Director

Mr. Azmat Ali Ranjha Independent Director

Mr. Abdul Rashid Lone Independent Director

Ms. Maleeha Humayun Bangash Independent Director

Mr. Hassan Ehsan Cheema Executive Director Mr. Qadeer Ahmed Vaseer Executive Director

Chief Financial Officer Mr. Usman Liaqat

**Company Secretary** Mr. Waheed Ashraf

Audit Committee

Mr. Abdul Rashid Lone Chairman

Mr. Omar Saeed Member

Ms. Maleeha Humayun Bangash Member Human Resource and Remuneration Committee

Mr. Azmat Ali Ranjha Chairman

Mr. Hassan Javed Member

Mr. Omar Saeed Member

#### Bankers

MCB Bank Limited Habib Bank Limited Faysal Bank Limited Soneri Bank Limited Allied Bank Limited Askari Bank Limited MCB Islamic Bank Limited Habib Metropolitan Bank Standard Chartered Bank (Pakistan) Limited Samba Bank Limited Bank Al Habib Limited Dubai Islamic Bank Limited

#### Auditors M/s. Riaz Ahmad & Company,

Chartered Accountants

#### Legal Advisor

Muhammad Ashfaq, Advocate High Court, of M/s. Bokhari Aziz & Karim 2-A, Block-G, Gulberg-II, Lahore.

#### **Registered Office**

Servis House, 2-Main Gulberg, Lahore-54662. Tel:+92-42-35751990-96 Fax:+92-42-35710593, Shares Registrar M/s. Corplink (Pvt.) Limited Wings Arcade, 1–K Commercial, Model Town, Lahore Tel:+92-42-35916719, 35839182 Fax: +92-42-35869037

Pakistan Stock Exchange Limited Stock Exchange Symbol SGF

#### Factory 10-KM Muridke, Sheikhupura Road, Muridke

Web Presence www.serviceglobalfootwear.com



## **Directors' Report to the Shareholders**

The Directors take pleasure in presenting their Report along with the condensed interim financial information of Service Global Footwear Limited ("SGFL") for the quarter ended March 31, 2022.

#### **Key Performance Indicators**

Please find below key performance indicators of condensed interim financial statements of SGFL for the Quarter ended March 31, 2022.

	Quarter Ended				
Particulars	March 31, 2022 March 31, 2021 "000" "000"		Percentage Change		
Net Sales	2,527,681	1,669,244	51.43%		
Operating profit	318,941	224,373	42.15%		
Profit before tax	269,274	177,864	51.39%		
Net profit after tax	212,525	139,359	52.50%		

SGFL recorded net sales of PKR 2.53 billion in its financial statements during the three months showing an increase of 51.43% from the same period last year. Net profit after tax amounted to PKR 212.53 million against profit after tax of PKR 139.40 million in the same period last year.

The Quarter under review has shown a healthy growth in sales which has resulted in increase in profitability. However, the profit margins have almost remained the same in both periods mainly due to increased cost of local and imported materials and exponential increase in freight of inbound and export shipments during the quarter under review.

The management of SGFL is deeply committed to deliver strong shareholder values by continuing the momentum of sales growth and increasing the profitability of the Company.

#### **Future Outlook**

We feel very confident over the performance of SGFL in the year 2022. After two years in a difficult market environment, markets are opening up at full capacity and we are witnessing a great response for SGFL products. We expect to close Q2 of 2022 at a similar level as Q1 and expect similar sale levels in the third and fourth quarters of 2022 as well. The bottom line is also expected to improve significantly in year 2022 because of various steps taken by the management in year 2021. Our future growth strategies include the following:

- SGFL is planning to open a sales and development center in China later this year. Initial working is done and we are in the
  process of negotiating the whole project. As soon as the Covid situation improves in China, we will establish our permanent
  presence in this region. This office will help to source directly various shoe materials at competitive prices and develop the
  most updated ranges using new evolving technologies. This office will also serve as a new sales office in this region.
- SGFL has started to develop safety shoe as a new shoe category in its product line. Initial work is done and we expect some start up orders later this year on this category. This category will generate a new revenue stream in second half of this year.
- We have augmented our sales teams, which we expect will help bring in new business opportunities.

We expect with all these steps, SGFL will continue to grow and will deliver strong shareholder value in coming years.

#### Acknowledgment

We would like to convey our sincere appreciation to our colleagues on the Board for their valuable guidance and support and to all our employees for their tireless efforts, dedication, and commitment and to our customers for their trust in our products. On behalf of the Board, we also wish to extend our gratitude to our shareholders for their support and trust placed in us.

For and on behalf of the Board

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Arif Saeed Chairman

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HASSAN JAVED Chief Executive

Dated: April 25, 2022 Lahore.



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## **Financial Statements**

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## **Condensed Interim Statement of Financial Position** (Unaudited) As at March 31, 2022

	Note	(Unaudited) March 31, 2022 (Rupees ii	(Audited) December 31, 2021 n thousand)
EQUITY AND LIABILITIES		(	
Share capital and reserves			
Authorized share capital			
250,000,000 ordinary shares of Rupees 10 each		2,500,000	2,500,000
Issued, subscribed and paid-up share capital			
204,437,500 (2021: 163,550,000)			
ordinary shares of Rupees 10 each fully paid in cash		2,044,375	2,044,375
Reserves		4,902,300	4,685,013
Total equity		6,946,675	6,729,388
LIABILITIES			
Non-current liabilities			
Long term financing		234,077	252,589
Employees' retirement benefit		118,737	113,864
Deferred liabilities		-	2,761
		352,814	369,214
Current liabilities			
Trade and other payables		2,046,694	1,359,804
Accrued mark-up		31,307	31,064
Short term borrowings		5,268,520	3,924,075
Current portion of non-current liabilities		131,127	148,378
		7,477,648	5,463,321
Total liabilities		7,830,462	5,832,535
Contingencies and commitments	4		
TOTAL EQUITY AND LIABILITIES		14,777,137	12,561,923

Hassan Javed Chief Executive

		(Unaudited) March 31, 2022	(Audited) December 31, 2021
	Note	•	n thousand)
ASSETS			
Non-current assets			
Fixed assets	5	2,184,933	2,131,404
Long term security deposits		11,854	11,116
Long term loans to employees		13,161	9,288
Long term investment	6	1,793,354	1,805,402
Long term loan to Holding Company		2,250,000	2,250,000
		6,253,302	6,207,210

#### **Current assets**

Total Assets	14,777,137	12,561,923
	8,523,835	6,354,713
Cash and bank balances	435,014	935,417
Advance income tax - net	309,166	347,341
Other receivables	1,081,168	496,022
Security deposits and prepayments	14,098	6,564
Accrued mark-up	106,038	57,837
Loans and advances	2,972,559	1,557,662
Trade debts	1,481,882	817,714
Stock in trade	2,068,744	2,093,095
Stores, spares and loose tools	55,166	43,061

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Arif Saeed (Director)

Usman Liaqat (Chief Financial Officer)

## Condensed Interim Statement of Profit or Loss (Unaudited)

For the quarter ended March 31, 2022

		(Unaudited) March 31, 2022	(Unaudited) March 31, 2021
	Note	(Rupees i	n thousand)
Sales - net	7	2,527,681	1,669,244
Cost of sales	8	(1,957,288)	(1,294,624)
Gross profit		570,393	374,620
Distribution cost		(237,084)	(119,716)
Administrative expenses		(114,181)	(95,619)
Other expenses		(15,724)	(19,164)
		(366,989)	(234,499)
		203,404	140,121
Other Income		127,585	84,252
Profit from Operations		330,989	224,373
Finance cost		(49,667)	(46,509)
		281,322	177,864
Share of profit of equity accounted investee - net of taxation		(12,048)	-
Profit before taxation		269,274	177,864
Taxation		(56,749)	(38,505)
Profit after taxation		212,525	139,359
EARNINGS PER SHARE - BASIC (Rupees)		1.040	0.852
EARNINGS PER SHARE - DILUTED (Rupees)		1.040	0.852

Hassan Javed (Chief Executive)

Arif Saeed (Director)

Usman Liaqat (Chief Financial Officer)

## Condensed Interim Statement of Comprehensive Income (Unaudited)

For the quarter ended March 31, 2022

Note	(Unaudited) March 31, 2022 (Rupees	(Unaudited) March 31, 2021 in thousand)
Profit after taxation	212,525	139,359
Other comprehensive income:		
Items that will not be reclassified to profit or loss	-	-
Items that may be reclassified subsequently to profit or loss	-	-
Other comprehensive income for the quarter ended 31 March 2022		-
TOTAL COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 MARCH 2022	212,525	139,359

Hassan Javed (Chief Executive)

Arif Saeed (Director)

Usman Liaqat (Chief Financial Officer)

/ (Unaudited)	
n Equity	
itement of Changes in Equity (Unau	
Sta	31, 2022
nsed Interim S	er ended March 3
Conden	For the quart

-					RESERVES			
	Charo	Share		CAPITAL RESERVE		REVENUE RESERVE		
	Capital	Capital to be issued	Reserve for for issuance of bonus Shares	Share premium	Employee's share options reserve	Un- appropriated profit	Total	Limited EQUITY EQUITY
				Ru	Rupees in thousand	q		1
Balance as at 31 December 2020 - audited	1,635,500		1,390,684			1,204,603	2,595,287	4,230,787
Profit for the quarter ended 31 March 2021 - unaudited		•	•	•		139,359	139,359	139,359
Other comprehensive income for the quarter ended 31 March 2021- unaudited	•	•	•	•	•	•	•	•
Total comprehensive income for the quarter ended 31 March 2021-unaudited	] •		] •			139,359	139,359	139,359
Balance as at 31 March 2021- unaudited	1,635,500		1,390,684			1,343,962	2,734,646	4,370,146
Balance as at 31 December 2021- audited	2,044,375		1,390,684	1,390,684 1,669,274	18,723	1,606,332	1,606,332 4,685,013	6,729,388
Recognition of share option reserve scheme	•		•	•		•		4,762
Profit for the quarter ended ended 31 March 2022						212,525	212,525	212,525
Other comprehensive income for the quarter ended ended 31 March 2022			•					•
Total comprehensive income for the quarter ended ended 31 March 2022	] .	'	] '		] '	212,525	212,525	212,525
Balance as at 31 March 2022 - unaudited	2,044,375		1,390,684 1,669,274	1,669,274	23,485	1,818,857 4,902,300 6,946,675	4,902,300	6,946,675





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Usman Liaqat (Chief Financial Officer)

## Condensed Interim Statement of Cash Flows (Unaudited)

For the quarter ended March 31, 2022

	(Unaudited) March 31, 2022 (Rupees	(Unaudited) March 31, 2021 in thousand)
Cash flow from operating activities		
Profit before taxation	269,274	177,864
Adjustments for non-cash charges and other items:		
Depreciation	42,363	39,166
Provision for gratuity	5,079	5,214
Finance cost	49,667	46,509
Accrued interest on loan to Service Industries Limited - Holding Company	(106,038)	(76,345
Provision for workers' profit participation fund	10,229	3,674
Provision for workers' welfare fund	5,495	2,98
Deferred income on government grant	(1,645)	
Employee share option expense	4,762	
Share of profit of equity accounted investee	12,048	
Provision / (reversal) for slow moving and obsolete inventory	4,000	(2,732
Operating profit before working capital changes	295,234	196,33
Working capital changes		
(Increase) / decrease in current assets:		
Stores, spares and loose tools	(12,105)	7,04
Stock-in-trade	20,351	89,13
Trade debts	(664,168)	75,21
Loans, advances, trade deposits, prepayments and other receivables	(2,008,319)	84,07
	(2,664,241)	255,464
Increase in trade and other payables	671,166	(188,533
	(1,993,075)	66,93
Cash generated from operations	(1,697,841)	263,26
Finance cost paid	(49,424)	(52,312
Income tax paid	(18,574)	(56,649
Employees' retirement benefits paid	(206)	(1,725
Long term loans - net	(3,131)	(2,132
Long term deposits - net	(738)	(97
Net cash generated from operating activities	(1,769,914)	150,354

## Condensed Interim Statement of Cash Flows (Unaudited)

For the quarter ended March 31, 2022

	(Unaudited)	(Unaudited)
	March 31, 2022 (Rupees in 57,837 (38,055) (36,879) 1,344,445 1,307,566	March
		31, 2021
	(Rupees in thousand)	
Cash flows from investing activities		
Capital expenditure on operating fixed assets - net	(95,892)	(64,817)
Mark-up received on loan to Service Industries Limited - Holding Company	57,837	65,840
Net cash used in investing activities	(38,055)	1,023
Cash flows from financing activities		
Long term financing - net	(36,879)	(27,442)
Short term borrowings - net	1,344,445	(1,108,667)
Net cash generated from financing activities	1,307,566	(1,136,109)
Net increase / (decrease) in cash and cash equivalents	(500,403)	(984,732)
Cash and cash equivalents at the beginning of the quarter	935,417	1,256,413
Cash and cash equivalents at the end of the quarter	435,014	271,681
annexed notes form an integral nart of these condensed interim financial statements		

Hassan Javed (Chief Executive)

Arif Saeed (Director)

Usman Liaqat (Chief Financial Officer)

### Selected Notes to the Condensed Interim Financial Statements (Unaudited)

For the quarter ended March 31, 2022

#### 1. The Company and its Operations

1.1 Service Global Footwear Limited (the Company) was incorporated as a public limited Company on 19 July 2019 in Pakistan under the Companies Act, 2017. The principal activities of the Company are manufacturing, sale, marketing, import and export of footwear, leather and allied products. The Company is the wholly owned subsidiary of Service Industries Limited.

As on 29 September 2020, Board of Directors of Service Industries Limited - Holding Company decided to decline the Company's right offer of 40,887,500 ordinary shares at par value of Rupees 10 per share. Further, Service Industries Limited - Holding Company accorded its approval to the Company to raise capital through Initial Public Offering (IPO) and get itself listed on Pakistan Stock Exchange Limited after fulfilling all applicable requirements.

#### 2 Basis of Preparation

- 2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 These condensed interim financial statements do not include all the information and disclosures required in annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended 31 December 2021.

#### 3. Accounting Policies

The accounting policies and methods of computations adopted for the preparation of these condensed interim financial statements are the same as applied in the preparation of the preceding audited annual published financial statements of the Company for the year ended 31 December 2021.

#### 3.1 Critical Accounting Estimates and Judgments

The preparation of these condensed interim financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of these condensed interim financial statements, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Company for the year ended 31 December 2021.

## Selected Notes to the Condensed Interim Financial Statements (Unaudited)

For the quarter ended March 31, 2022

#### 4. Contingencies and Commitments

#### 4.1 Contingencies

There is no significant change in the status of contingencies as disclosed in the preceding audited annual financial statements of the Company for the year ended 31 December 2021 except for the following:

4.1.1 Post dated cheques have been issued to custom authorities in respect of duties amounting to Rupees 1,761.159 million (2021: Rupees 1,657.194 million) on imported material availed on the basis of consumption and export plans. In the event the documents of exports are not provided on due dates, cheques issued as security shall be encashable.

#### 4.2 Commitments

- 4.2.1 Contracts for capital expenditure are approximately of Rupees 27.079 million (2021: Rupees 35.905 million).
- 4.2.2 Letters of credit other than capital expenditure are of Rupees 138.309 million (2021: Rupees 45.508 million).
- 4.2.3 The Company has obtained vehicles under ijarah arrangements from Meezan Bank Limited and Bank Al Habib Limited for the period of four years and ijarah rentals are payable on half yearly and monthly basis respectively. Future Ujrah payments under ijarah are as follows:

			(Unaudited)	(Audited)
			March 31, 2022	December 31, 2021
		Note	•	n thousand)
	Not later than one year		13,511	13,818
	Later than one year and not later than five years		22,190	24,644
			35,701	38,462
5	Fixed Assets			
	Operating fixed assets	5.1	2,052,446	2,072,168
	Capital work-in-progress		132,487	59,236
			2,184,933	2,131,404
5.1	Operating fixed assets			
	Opening written down value		2,072,168	1,961,394
	Add: Additions during quarter ended 31 March 2022	5.2	22,680	282,223
			2,094,848	2,243,617
	Less: Disposals during the quarter (at book value)	5.2	(39)	(78)
			2,094,809	2,243,539
	Less: Depreciation charged during the quarter			
	ended March 31, 2022		(42,363)	(171,371)
			2,052,446	2,072,168

	Additions	
	(Unaudited) March 31, 2022 (Rupees i	(Audited) December 31, 2021 n thousand)
Buildings on freehold land	1,512	155,573
Plant and machinery	7,750	34,486
Furniture, fixture and fittings	370	8,129
Vehicles		9,418
Service equipment	13,048	74,617
	22,680	282,223

#### 5.2 Following is the detail of additions and disposals during the quarter

		Disposals		
		Note	(Unaudited) March 31, 2022 (Rupees i	(Audited) December 31, 2021 n thousand)
	Service equipment		39	78
6	Long term investment Investment in associate (with significant influence)- under equity method	6.1	1,793,354	1,805,402
6.1	Investment in associate (with significant influence) - und Service Long March Tyres (Private) Limited 178,699,500 (2021 : 178,699,500) fully paid ordinary shares of Rupees 10 each	er equity m	ethod 1,798,253	1,798,253
	As at the beginning of the quarter / year Add/(Less): Share of post acquisition loss for the quarter Less: Adjustmnet due to deemed disposal of equity accounted investe		7,149 (12,048)	- 8,202 (1,053)
			(4,899)	7,149

## Selected Notes to the Condensed Interim Financial Statements (Unaudited)

For the quarter ended March 31, 2022

	Note	(Unaudited) March 31, 2022 (Rupees ir	(Unaudited) March 31, 2021 thousand)
7 Sales - net		· 1	
Export sales		2,507,168	1,589,404
Local sales		51,467	79,802
		2,558,635	1,669,206
Less: Discounts, Commissions etc.		(30,954)	(22,241)
Add: Duty drawback			22,279
		2,527,681	1,669,244
8 Cost of sales			
Raw material consumed	8.1	1,012,994	677,180
Salaries, wages and other benefits		528,974	344,228
Stores and spares consumed		44,916	29,384
Packing materials consumed		134,257	71,960
Fuel and power		33,715	19,134
Insurance		1,759	1,541
Travelling Repair and maintenance		8,069 9,879	1,973 9,005
Entertainment		9,879	9,003
Depreciation		41,119	38,732
Rent, rates and taxes		60	
Provision of / (Reversal of provision) for			
slow moving and obsolete inventory		4,000	(2,732)
Other manufacturing charges		31,231	8,429
Work-in-process		1,851,925	1,199,821
Opening stock		489,315	250,274
Closing stock		(521,047)	(190,694)
		(31,732)	59,580
Cost of goods manufactured		1,820,193	1,259,401
Finished goods			
Opening stock		854,374	454,887
Purchases during the quarter		11,073	37,065
Closing stock		(728,352)	(456,729)
		137,095	35,223
		1,957,288	1,294,624

		(Unaudited) March 31, 2022	(Unaudited) March 31, 2021
		(Rupees in thousand)	
8.1	Raw materials consumed		
	Opening stock	745,827	684,426
	Purchases during the quarter	1,081,912	643,192
	Less: Closing stock	(814,745)	(650,438)
		1,012,994	677,180

#### 9 Transactions with related parties

The related parties comprise of the Holding Company, subsidiaries of the Holding Company, associated companies, employees' gratuity fund trust, employees' provident fund trust and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Detail of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

#### (i) Transactions:

		(Unaudited) March 31, 2022 (Rupees i	(Unaudited) March 31, 2021 in thousand)
Nature of relationship	Nature of transactions	<u>·</u>	
Holding company			
Service Industries Limited	Sale of goods	6,208	3,435
	Expenses charged to the Company	55,101	35,972
	Purchase of goods	34,500	51,384
	Loan given	2,908,257	1,155,000
	Loan repaid	1,610,515	-
	Interest Income	106,038	76,345
Sub-subsidiary of the holding company			
Service Shoes Lanka (Private) Limited	Sale of goods	25,801	8,828
Associated company			
Jomo Technologies (Private) Limited	Sale of goods	14,220	11,854
Service Long March Tyres (Private) Limited	Share of Loss	12,048	-
Key management personnel			
Remuneration		32,700	33,705
Meeting fee to directors - non executive		320	-
Post employment benefit plans		27,961	20,751

## Selected Notes to the Condensed Interim Financial Statements (Unaudited)

For the quarter ended March 31, 2022

#### (ii) Transactions:

	As at 31 March 2022 (Un-audited)		
	Holding company	Other related parties	Total
	(Rupees in thousand)		
Employee benefit plans	-	140,637	140,637
Trade debts	1,032	171,728	172,760
Trade and other payables	11,261		11,261
Accrued mark-up	106,038		106,038
Loan and advances	4,816,845		4,816,845

	As at 31 December 2021 (Audited)		
	Holding company	Other related parties	Total
	(Rupees in thousand)		
Employee benefit plans		134,391	134,391
Trade debts	103,367	159,315	262,682
Trade and other payables		3,885	3,885
Accrued mark-up	55,104		55,104
Loan and advances	3,519,102	-	3,519,102

#### 10 Recognized fair value measurements - financial instruments

#### Fair value hierarchy

Certain financial assets and financial liabilities are not measured at fair value if the carrying amounts are a reasonable approximation of fair value. Due to short term nature, carrying amounts of certain financial assets and financial liabilities are considered to be the same as their fair value. For the majority of the non-current receivables, the fair values are also not significantly different to their carrying amounts. Judgements and estimates are made in determining the fair values of the financial instruments that are recognised and measured at fair value in these financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the Company classify its financial instruments which are required to be grouped into these levels. These levels are explained as under:

Level 1: The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and equity securities) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the Company is the current bid price. These instruments are included in level 1.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities.

#### 11. The financial risk management

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. These interim financial information does not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the company's annual financial statements as at December 31, 2021.

#### 12 Detailed break-up utilization of the proceeds raised from the issue

The Company issued Prospectus dated 31 March 2021 in relation to the Issue of 40,887,500 ordinary shares (20% of the total post-IPO paid-up capital of the Company) of face value of Rupees 10 each. The Company has received subscription amount of Rupees 2,175,215,000 against Initial Public Offer of 40,887,500 ordinary shares of face value of Rupees 10 each at a price of Rupees 53.2 per ordinary share (including premium of Rupees 43.2 per ordinary share). On 26 April 2021, shares have been duly allotted to all shareholders. As per paragraph 4.1.5 of the Prospectus, the proceeds from IPO shall be utilized for equity investment in SLM. SLM shall utilize the proceeds to make payments to the contractors on account of Civil and Mechanical, Electrical and Plumbing (MEP) works of the Radial Bus and Truck Tyre Project. Detailed break-up utilization of the proceeds raised from the Issue for the period from 29 April 2021 to 31 March 2022 is as follows:

	(Rupees in thousand)
IPO Proceeds	2,175,215
Profit on term deposit receipt received by the Company	35,233
	2,210,448
Amount invested in 178,699,500 ordinary shares of Rupees 10 each of Service	
Long March Tyres (Private) Limited (SLM)	1,786,995
Amount retained with the Company in the shape of term deposit receipt	423,453
	2,210,448
Utilization of proceeds from issue of 178,699,500 ordinary shares of Rupees	
10 each by Service Long March Tyres (Private) Limited:	
Payments to the contractors on account of civil and Mechanical, Electrical and	
Plumbing (MEP) works of the project	1,786,995

## Selected Notes to the Condensed Interim Financial Statements (Unaudited)

For the quarter ended March 31, 2022

#### 13 Date of authorization for issue

These financial statements were authorized for issue on 25 April, 2022 by the Board of Directors of the Company.

#### 14 Corresponding figures

Corresponding figures have been re-arranged, whereever necessary, for the purpose of the comparison. However, no significatn rearrangements have been made.

#### 15 General

Figures have been rounded off to nearest thousand of rupees, except stated otherwise.

Hassan Javed (Chief Executive)

Arif Saeed (Director)

Usman Liaqat (Chief Financial Officer)

2) سروس گلوبل فٹ دیئر کمیٹٹ نے اپنی مصنوعات میں جو توں کی نئی قشم کے طور پر حفاظتی جوتے تیار کرنا شروع کر دیے ہیں۔ ابتدائی کام ہو دچکا ہے اور ہم اس سال کے آخر میں جو توں کی اس قشم پر کچھ ابتدائی آرڈرز کی تو تع کرتے ہیں۔ یہ شعبہ اس سال کی دوسری ششاہی سے آمدنی کا ایک نیا ذریعہ پیدا کرے گا۔

3) سروں گلوبل فٹ ویئر کمیٹرٹنے حال ہی میں اپنی فروخت کی ٹیم میں اضافہ کیا ہے تاکہ پہلے سے کہیں زیادہ فروخت کے مواقع تلاش کیے جا سکیں۔ ہم توقع کرتے ہیں کہ ان تمام اقدامات کے ساتھ، سروں گلوبل فٹ ویئر کمیٹر ترقی کرتا رہے گا اور آنے والے سالوں میں تصص یافتگان کو ان کے سرمایہ کی ہمترین قدر فراہم کرے گا۔

**اعتر اف** ہم تہہ دل سے بورڈ کے ممبران کی قابل قدر رہنمائی اور تعاون کے مظلور ہیں۔ علاوہ ازیں ہم تمام ملاز مین کی ابتحک اور پر عزم کو ششوں اور ہمارے گاکبوں کی ہماری مصنوعات پر اعتاد کے بھی شکر گزار ہیں۔ ہم بورڈ کی جانب سے اپنے تھھ یافتطان کا مخلص ترین شکر یہ ادا کرتے ہیں۔ کہ انہوں نے ہم پر بحروسہ کیا اور ہماری غیر متز لزل حمایت جاری رکھی۔



مورخه 25 ايريل 2022

ڈائر یکڑز

ڈائر کیٹرز 31 مارچ 2022 کو ختم ہونے والی سہ ماہی کی سروس گلویل فٹ ویئر کم پیٹڈ کی مختصر عبوری مالیاتی گو شواروں کے ساتھ اپنی رپورٹ پیش کرنے میں خوشی محسوس کرتے ہیں۔

## مالی کار کردگی کا موازنه

	سه مایی اختشام		
فيصد تبديلى	مارچ1 3، 2021 روپے ، ہزار میں	مارچ31 2022،3 روپے ،ہزار میں	تفصيلات
51.43%	1,669,244	2,527,681	خالص فروخت
42.15%	224,373	318,941	آپریٹنگ منافع
51.39%	177,864	269,274	منافع قبل از لیکس
52.50%	139,359	212,525	منافع بعد از شیک

31 مارچ 2022 کو ختم ہونے والی سہ ماہی کی سروس گلویل فٹ ویئر کمیٹڈ عبوری مالیاتی کار کردگی درج ذیل ہے۔

سروس گلونل فٹ ویئر کمیٹڈ نے اس سہ ماہی میں اپنے مالیاتی گوشواروں کے مطابق 2.53ارب روپے کی آمدن فروخت حاصل کی ہے جو کہ گزشتہ سال کی اس سہ ماہی کے مقابلے میں 15.43 زیادہ ہے ۔ بعد از نئیس منافع 212.53 ملین روپے رہا جبکہ گزشتہ سال کی اس مدت میں 139.40 ملین روپے تھا۔

زیر جائزہ سہ ماہی میں آمدن فروخت میں صحت مند اضافہ ہوا ہے جس کے بنتیج میں منافع میں اضافہ ہوا ہے۔ تاہم، دونوں ادوار میں منافع تقریباً یماں رہا ہے جس کی بنیادی وجہ مقامی اور درآمدی خام مال کی قعیت میں اضافہ اور زیر جائزہ سہ ماہی کے دوران اندرون ملک اور برآمدی تر سیل کے اخراجات میں غیر معمولی اضافہ ہے۔ سروں گلویل فٹ ویئر کمیٹٹر کی انتظامیہ فروخت میں اضافے کی رفتار کو بر قرار رکھتے ہوئے اور کمپنی کے منافع میں اضافہ کرتے ہوئے صحص یافتگان کو ان کے سرمائے کی بہترین قدر فراہم کرنے کے لیے پر عزم ہے۔

مستنقتیل پر ایک نظر: سال 2022 میں سروس گلویل فٹ ویئر لینڈ کی کار کردگی کے بارے میں بہت پراعتاد ہیں۔ دو سال سے مشکل کاروباری ماحول کے بعد، کاروبار پوری طرح بحال ہو رہا ہے اور سروس گلویل فٹ ویئر لینڈ کی مصنوعات کو زبر دست پزیرانی مل رہی ہے۔ہم 2022 کی دوسری سہ ماہی میں تبھی پہلی سہ ماہی کی سطح پر آمدن فروفت کی توقع رکھتے ہیں اور سیری اور چو تھی سہ ماہی میں تبھی ای طرح کی آمدن فروفت کی سطح کی توقع کرتے ہیں۔ سال 2021 میں انتظامیہ کی طرف سے اٹھائے گئے مختلف اقدامات کی وجہ سے سال 2022 میں منافع میں نمایاں بہتری آنے کی تبھی توقع کرتے ہیں۔ سال 2021 میں انتظامیہ ہماری مستقبل میں نمو کی حکمت عملیاں درج ذمل ہیں۔

1) سروس گلوبل فف ویئر کمیٹڈ اس سال کے آخر میں چین میں فروخت اور ڈیویلیپنٹ سینر شروع کرنے کا منصوبہ بنا رہا ہے۔ ابتدائی معاملات طے کیے جاچکے ہیں اور منصوبے پر کلی طور پر مذاکرات جاری ہیں۔ جیسے ہی چین میں کرونا وبا کی صور تحال بہتر ہوگی، ہم اس خطے میں اپنی مستقل موجود گی قائم کر لیں گے۔ اس طرح مسابقتی قیمیتوں پر جوتوں کے مختلف خام مال کو براہ راست حاصل کرنے میں مدد ملے گی اور ابھرتی ہوئی نیکنالوبی کا استعمال کرتے ہوئے جدید ترین مصنوعات تیار کی جاسکیں گی۔یہ دفتر اس خطے میں فروخت کے سنے دفتر کے طور پر بھی کام کرے گا۔

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