

# COMMITMENT TO EXCELLENCE..





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# **Company Information**

#### **Board of Directors**

Mr. Arif Saeed

Chairman / Non-Executive Director

Mr. Hassan Javed

Chief Executive Officer /

**Executive Director** 

**Chaudhry Ahmed Javed** 

Non-Executive Director

Mr. Omar Saeed

Non-Executive Director

Mr. Azmat Ali Ranjha Independent Director

Mr. Abdul Rashid Lone Independent Director

Ms. Maleeha Humayun Bangash Independent Director

Mr. Hassan Ehsan Cheema

Executive Director

Mr. Qadeer Ahmed Vaseer Executive Director

Chief Financial Officer

Chief Financial Officer Mr. Usman Liagat

Company Secretary
Mr. Waheed Ashraf

**Audit Committee** 

Mr. Abdul Rashid Lone Chairman

Mr. Omar Saeed Member

**Ms. Maleeha Humayun Bangash** Member Human Resource and Remuneration Committee

Mr. Azmat Ali Ranjha Chairman

Mr. Hassan Javed Member

Mr. Omar Saeed Member



MCB Bank Limited Habib Bank Limited Faysal Bank Limited Soneri Bank Limited Allied Bank Limited Askari Bank Limited Meezan Bank Limited MCB Islamic Bank Limited Habib Metropolitan Bank Standard Chartered Bank (Pakistan) Limited Samba Bank Limited Bank Al Habib Limited Dubai Islamic Bank Limited BankIslami Pakistan Limited United Bank Limited The Bank of Punjab

#### Auditors

M/s. Riaz Ahmad & Company, Chartered Accountants

#### **Legal Advisor**

Muhammad Ashfaq, Advocate High Court, of M/s. Bokhari Aziz & Karim 2–A, Block–G, Gulberg–II, Lahore.

#### **Registered Office**

Servis House, 2-Main Gulberg, Lahore-54662. Tel:+92-42-35751990-96 Fax:+92-42-35710593,

#### **Shares Registrar**

M/s. Corplink (Pvt.) Limited Wings Arcade, 1–K Commercial, Model Town, Lahore Tel:+92-42-35916719, 35839182 Fax: +92-42-35869037

#### Pakistan Stock Exchange Limited Stock Exchange Symbol SGF

#### **Factory**

10-KM Muridke, Sheikhupura Road, Muridke

#### **Web Presence**

www.serviceglobalfootwear.com



## **Directors' Report to the Shareholders**

The Directors take pleasure in presenting their Report along with the condensed interim financial statements information of Service Global Footwear Limited ("SGFL") for the period ended September 30, 2022.

#### **KEY PERFORMANCE INDICATORS (KPIs)**

Please find below key performance indicators of condensed interim financial statements of SGFL for the period ended September 30, 2022.

|                   | Nine months ended           |                             |                   |  |  |  |
|-------------------|-----------------------------|-----------------------------|-------------------|--|--|--|
| Particulars       | September 30, 2022<br>"000" | September 30, 2021<br>"000" | Percentage Change |  |  |  |
| Net Sales         | 8,531,184                   | 5,192,303                   | 64.30%            |  |  |  |
| Operating profit  | 1,081,009                   | 570,248                     | 89.57%            |  |  |  |
| Profit before tax | 727,932                     | 451,858                     | 61.10%            |  |  |  |
| Profit after tax  | 457,712                     | 329,821                     | 38.78%            |  |  |  |

SGFL recorded net sales of PKR 8.53 billion in its financial statements during the nine months showing an increase of 64.30% from same period last year. Profit before tax amounted to PKR 727.93 million against profit before tax of PKR 451.86 million in the same period last year. Net profit after tax amounted to PKR 457.71 million against profit after tax of PKR 329.82 million in the same period last year.

The period under review has shown a significant growth in sales and profitability. SGFL is confident of continuing this growth momentum in the top line and bottom line with the ongoing successes in adding new customers and optimal utilization of capacities. Our collaboration and delivery performance to existing customers during last two years has separated us from rest of their suppliers and boosted their trust in our Company.

#### **Future Outlook**

SGFL is on track for a significant growth in its top line. All the additional capacity we installed during this year, has been fully utilized. This has increased our revenue to over Rs. 3 billion in the third quarter and we foresee the same momentum in the next quarter as well. We have healthy bookings in the first quarter of year 2023 also which will continue our growth momentum.

Incorporation of the subsidiary company in Dongguan city of China is underway. Team is already engaged and the subsidiary will be fully operational before year end. This is going to add a significant advantage to our sales and sourcing of material.

After reorganization of our sales model to put higher focus on bringing new leads and finding strategic customers, we are in the process of tapping US market which was previously untapped. This investment has paid well and we have received already trial orders from couple of new customers. Few more sales leads are in the pipeline which will mature as well in next few months. We are all set to continue this growth momentum in year 2023 and beyond.

#### Service long march tyres (pvt) limited (slm)

SGFL has to date made an equity investment of PKR 2.4 billion in SLM. SLM has commenced its commercial production in March 2022 and is presently operating at near to full capacity.

#### **Acknowledgment**

We would like to convey our sincere appreciation to our colleagues on the Board for their valuable guidance and support and to all our employees for their tireless efforts, dedication, and commitment and to our customers for their trust in our products. On behalf of the Board, we also wish to extend our gratitude to our shareholders for their support and trust placed in us.

For and on behalf of the Board

**Arif Saeed** Chairman

Dated: October 27, 2022 Lahore.

Chief Executive



#### 8 Service Global Footwear Limited

# **Condensed Interim Statement of Financial Position**

As at September 30, 2022

|  |      | (Un-audited)<br>September<br>30, 2022 | (Audited)<br>December<br>31, 2021 |
|--|------|---------------------------------------|-----------------------------------|
|  | Note | (Rupees in t                          | housand)                          |
| EQUITY AND LIABILITIES   |      |                                       |                                   |
| Share capital and reserves                                       |      |                                       |                                   |
| Authorized share capital   |      |                                       |                                   |
| 250,000,000 (2021:250,000,000) ordinary shares of Rupees 10 each |      | 2,500,000                             | 2,500,000                         |
| Issued, subscribed and paid-up share capital                     |      |                                       |                                   |
| 205,087,500 (2021: 204,437,500) ordinary shares                  |      |                                       |                                   |
| of Rupees 10 each  |      | 2,050,875                             | 2,044,375                         |
| Reserves   |      | 4,239,904                             | 4,685,013                         |
| Total equity   |      | 6,290,779                             | 6,729,388                         |
| LIABILITIES  |      |                                       |                                   |
| Non-current liabilities  |      |                                       |                                   |
| Long term financing  |      | 291,896                               | 252,589                           |
| Deferred income on government grant                              |      | _                                     | 2,761                             |
| Employees' retirement benefit                                    |      | 126,009                               | 113,864                           |
|  |      | 417,905                               | 369,214                           |
| <b>Current liabilities</b>                                       |      |                                       |                                   |
| Trade and other payables   |      | 2,235,351                             | 1,359,804                         |
| Accrued mark-up  |      | 84,679                                | 31,064                            |
| Short term borrowings  |      | 6,676,526                             | 3,924,075                         |
| Current portion of non-current liabilities                       |      | 69,819                                | 148,378                           |
| Unclaimed dividend   |      | 4,192                                 | -                                 |
|  |      | 9,070,567                             | 5,463,321                         |
| Total liabilities  |      | 9,488,472                             | 5,832,535                         |
| Contingencies and commitments                                    | 4    |                                       |                                   |
| TOTAL EQUITY AND LIABILITIES                                     |      | 15,779,251                            | 12,561,923                        |

The annexed notes form an integral part of these condensed interim financial statements.



|                                   |      | (Un-audited) | (Audited) |
|-----------------------------------|------|--------------|-----------|
|                                   |      | September    | December  |
|                                   |      | 30, 2022     | 31, 2021  |
|                                   | Note | (Rupees in   | thousand) |
| ASSETS                            |      |              |           |
| Non-current assets                |      |              |           |
| Fixed assets                      | 5    | 2,381,377    | 2,131,404 |
| Long term investment              | 6    | 2,344,612    | 1,805,402 |
| Long term loan to Holding Company |      | 2,000,000    | 2,250,000 |
| Long term security deposits       |      | 11,854       | 11,116    |
| Long term loans to employees      |      | 5,689        | 9,288     |
|                                   |      | 6,743,532    | 6,207,210 |

#### **Current assets**

| Stores, spares and loose tools    | 88,511     | 43,061     |
|-----------------------------------|------------|------------|
| Stock-in-trade                    | 3,149,945  | 2,093,095  |
| Trade debts                       | 2,100,594  | 817,714    |
| Loans and advances                | 2,536,224  | 1,557,662  |
| Accrued mark-up                   | -          | 57,837     |
| Security deposits and prepayments | 15,915     | 6,564      |
| Advance income tax - net          | 238,768    | 347,341    |
| Other receivables                 | 877,361    | 496,022    |
| Cash and bank balances            | 28,401     | 935,417    |
|                                   | 9,035,719  | 6,354,713  |
| TOTAL ASSETS                      | 15,779,251 | 12,561,923 |

Arif Saeed (Director) Usman Liaqat (Chief Financial Officer)

# **Condensed Interim Statement of Profit or Loss (Un-audited)**

For the nine months ended September 30, 2022

|                                      |      | (Un-au      | dited)      | (Un-au      | dited)      |
|--------------------------------------|------|-------------|-------------|-------------|-------------|
|                                      |      | NINE MONT   | 'HS ENDED   | QUARTER     | ENDED       |
|                                      |      | September   | September   | September   | September   |
| I                                    | Note | 30, 2022    | 30, 2021    | 30, 2022    | 30, 2021    |
|                                      |      |             | (Rupees in  | thousand)   |             |
| Sales - net                          | 7    | 8,531,184   | 5,192,303   | 3,703,553   | 2,143,655   |
| Cost of sales                        | 8    | (6,693,532) | (4,268,916) | (2,862,707) | (1,794,577) |
| Gross profit                         |      | 1,837,652   | 923,387     | 840,846     | 349,078     |
| Distribution cost                    |      | (695,200)   | (404,302)   | (248,371)   | (158,974)   |
| Administrative expenses              |      | (382,247)   | (314,454)   | (149,030)   | (108,846)   |
| Other expenses                       |      | (154,530)   | (22,670)    | (122,776)   | (8,067)     |
|                                      |      | (1,231,977) | (741,426)   | (520,177)   | (275,887)   |
|                                      |      | 605,675     | 181,961     | 320,669     | 73,191      |
| Other income                         |      | 475,334     | 388,287     | 69,689      | 192,322     |
| Profit from operations               |      | 1,081,009   | 570,248     | 390,358     | 265,513     |
| Finance cost                         |      | (255,965)   | (142,732)   | (115,551)   | (46,584)    |
|                                      |      | 825,044     | 427,516     | 274,807     | 218,929     |
| Share of (loss) / profit of equity   |      |             |             |             |             |
| accounted Investee - net of taxation |      | (97,112)    | 24,342      | (62,871)    | 9,364       |
| Profit before taxation               |      | 727,932     | 451,858     | 211,936     | 228,293     |
| Taxation                             |      | (270,220)   | (122,037)   | (101,624)   | (43,567)    |
| Profit after taxation                |      | 457,712     | 329,821     | 110,312     | 184,726     |
| EARNINGS PER SHARE - BASIC (RUPEES   | 3    | 2 227       | 17/0        | 0.520       | 0.004       |
| EARNINGS PER SHARE - DILUTED (RUPE   | -    | 2.237       | 1.762       | 0.538       | 0.904       |
| LAMINIOS FER SHARE - DILUTED (RUPE   | -3)  | 2.234       | 1.760       | 0.538       | 0.903       |

The annexed notes form an integral part of these condensed interim financial statements.

Hassan Javed (Chief Executive)

Arif Saeed (Director)

Usman Liaqat (Chief Financial Officer)

# Condensed Interim Statement of Comprehensive Income (Un-audited)

For the nine months ended September 30, 2022

| (Un-au                         | udited)                                      | (Un-au  | dited)  |
|--------------------------------|--|---|---|
| NINE MONTHS ENDED QUARTER ENDE |  | R ENDED   |   |
| September                      | September                                    | September   | September   |
| 30, 2022                       | 30, 2021                                     | 30, 2022  | 30, 2021  |
| (Rupees in thousand)           |  |   |   |
| 457,712                        | 329,821                                      | 110,312   | 184,726   |
|                                |  |   |   |
| -                              | -  | -   | -   |
| -                              | -  | -   | -   |
| -                              | -  | -   | -   |
|                                |  |   |   |
| -                              | -  | -   | -   |
|                                |  |   |   |
| 457,712                        | 329,821                                      | 110,312   | 184,726   |
|                                | NINE MON<br>September<br>30, 2022<br>457,712 | September         September           30, 2022         30, 2021<br>(Rupees ir           457,712         329,821 | NINE MONTHS ENDED         QUARTER           September         September         September           30, 2022         30, 2021         30, 2022           (Rupees in thousand)         457,712         329,821         110,312 |

The annexed notes form an integral part of these condensed interim financial statements.

Hassan Javed (Chief Executive)

Arif Saeed (Director)

Usman Liagat (Chief Financial Officer)

# Condensed Interim Statement of Changes in Equity (Un-audited) For the nine months ended September 30, 2022

EQUITY TOTAL TOTAL REVENUE RESERVE Un-appropriated profit Employees' share options reserve RESERVES CAPITAL RESERVE Share premium Reserve for issuance of bonus shares SHARE CAPITAL

|   |           |           | Rupees in | Rupees in thousand |           |           |           |
|---|-----------|-----------|-----------|--------------------|-----------|-----------|-----------|
| Balance as at 31 December 2020 - audited                                      | 1,635,500 | 1,390,684 |           |                    | 1,204,603 | 2,595,287 | 4,230,787 |
| Transactions with owners:   |           |           |           |                    |           |           |           |
| Ordinary shares issued fully paid in cash                                     | 408,875   | •         | 1,766,340 |                    |           | 1,766,340 | 2,175,215 |
| Share issuance cost   | •         | •         | (64,066)  | •                  | •         | (94,066)  | (94,066)  |
| Employee share option reserves  |           |           |           | 14,286             |           | 14,286    | 14,286    |
|   | 408,875   |           | 1,669,274 | 14,286             |           | 1,683,560 | 2,092,435 |
| Profit for the nine months ended 30 September 2021                            | ·         |           | •         |                    | 329,821   | 329,821   | 329,821   |
| Other comprehensive income for the nine months ended 30 September 2020        | •         | •         | •         | •                  | •         | •         | •         |
| Total comprehensive income for the nine months ended 30 September 2020        |           |           |           |                    | 329,821   | 329,821   | 329,821   |
| Balance as at 30 September 2021 - unaudited                                   | 2,044,375 | 1,390,684 | 1,669,274 | 14,286             | 1,534,424 | 4,608,668 | 6,653,043 |
| Employee share option reserves  |           |           |           | 4,437              |           | 4,437     | 4,437     |
|   |           |           |           |                    |           |           |           |
| Profit for the quarter ended 31 December 2021                                 | •         | •         | •         | •                  | 73,400    | 73,400    | 73,400    |
| Other comprehensive loss for the quarter ended 31 December 2021               | •         | •         | •         | •                  | (1,492)   | (1,492)   | (1,492)   |
| Total comprehensive income for the quarter ended 31 December 2021             |           |           |           |                    | 71,908    | 71,908    | 71,908    |
| Balance as at 31 December 2021 - audited                                      | 2,044,375 | 1,390,684 | 1,669,274 | 18,723             | 1,606,332 | 4,685,013 | 6,729,388 |
| Transactions with owners:   |           |           |           |                    |           |           |           |
| Final dividend for the year ended 31 December 2021 @ Rupees 2 per share       | •         | •         | •         | •                  | (408,875) | (408,875) | (408,875) |
| Interim dividend for the half year ended 30 June 2022 @ Rupees 2.50 per share | •         | •         | •         | •                  | (512,719) | (512,719) | (512,719) |
| Issuance of share capital   | 9'200     | •         | 9'200     | (9,500)            | ·         | •         | 9,500     |
| Employee share option reserve   | •         |           |           | 18,773             | •         | 18,773    | 18,773    |
|   | 9'200     |           | 9,500     | 12,273             | (921,594) | (902,821) | (896,321) |
| Profit for the nine months ended 30 September 2022                            | •         | •         | •         | •                  | 457,712   | 457,712   | 457,712   |
| Other comprehensive income for the nine months ended 30 September 2022        | •         | •         | •         | •                  | •         | •         | •         |
| Total comprehensive income for the nine months ended 30 September 2022        |           |           |           |                    | 457,712   | 457,712   | 457,712   |
| Balance as at 30 September 2022 - unaudited                                   | 2,050,875 | 1,390,684 | 1,675,774 | 30,996             | 1,142,450 | 4,239,904 | 6,290,779 |
|   |           |           |           |                    |           |           |           |

The annexed notes form an integral part of these condensed interim financial statements.



Hassan Javed (Chief Executive)

Arif Saeed (Director)

(Chief Financial Officer) **Usman Liagat** 

# **Condensed Interim Statement of Cash Flows (Un-audited)**For the nine months ended September 30, 2022

|  | (Un-audited) | (Un-audited) |
|--|--------------|--------------|
|  | September    | September    |
|  | 30, 2022     | 30, 2021     |
|  | (Rupees in   | thousand)    |
| Cash flows from operating activities                                     |              |              |
| Profit before taxation   | 727,932      | 451,858      |
| Adjustments for non-cash charges and other items:                        |              |              |
| Depreciation   | 134,810      | 125,462      |
| Provision for gratuity   | 15,814       | 15,183       |
| Finance cost   | 255,965      | 142,732      |
| Accrued interest on loan to Service Industries Limited - Holding Company | (435,441)    | (220,763)    |
| Provision for workers' profit participation fund                         | 24,854       | 10,723       |
| Provision for workers' welfare fund                                      | 11,890       | 7,647        |
| Provision for expected credit loss                                       | 1,827        | 4,300        |
| Deferred income on government grant                                      | (2,761)      | (8,467)      |
| Employee share option expense  | 18,773       | 14,286       |
| Share of loss / (profit) of equity accounted investee                    | 97,112       | (24,342)     |
| Provision / (reversal) for slow moving and obsolete inventory            | 4,606        | (540)        |
| Operating profit before working capital changes                          | 855,381      | 518,079      |
| Working capital changes  |              |              |
| (Increase) / decrease in current assets:                                 |              |              |
| Stores, spares and loose tools   | (45,450)     | (5,382)      |
| Stock-in-trade   | (1,061,456)  | (280,174)    |
| Trade debts  | (1,284,707)  | (112,908)    |
| Loans, advances, trade deposits, prepayments and other receivables       | (1,103,583)  | (342,641)    |
|  | (3,495,196)  | (741,105)    |
| Trade and other payables   | 838,803      | (13,615)     |
|  | (2,656,393)  | (754,720)    |
| Cash used in operations  | (1,801,012)  | (236,641)    |
| Finance cost paid  | (202,350)    | (143,796)    |
| Income tax paid  | (161,647)    | (54,105)     |
| Employees' retirement benefits paid                                      | (3,669)      | (2,552)      |
| Long term loans - net  | (9,337)      | (8,023)      |
| Long term deposits - net   | (738)        | (7,563)      |
| Net cash used in operating activities                                    | (2,178,753)  | (452,680)    |
|  |              |              |

### Condensed Interim Statement of Cash Flows (Un-audited)

For the nine months ended September 30, 2022

|  | (Un-audited) | (Un-audited) |
|--|--------------|--------------|
|  | September    | September    |
|  | 30, 2022     | 30, 2021     |
|  | (Rupees in   | thousand)    |
| Cash flows from investing activities                                     |              |              |
| Capital expenditure on operating fixed assets - net                      | (384,783)    | (146,365)    |
| Investment made in associated company                                    | (636,322)    | (1,550,620)  |
| Mark-up received on loan to Service Industries Limited - Holding Company | 490,545      | 206,720      |
| Net cash used in investing activities                                    | (530,560)    | (1,490,265)  |
| Cash flows from financing activities                                     |              |              |
| Proceeds from issuance of share capital                                  | 6,500        | 2,078,149    |
| Long term financing - net  | (39,252)     | (82,584)     |
| Dividend paid  | (917,402)    | -            |
| Short term borrowings - net  | 2,752,451    | (580,182)    |
| Net cash genrated from financing activities                              | 1,802,297    | 1,415,383    |
| Net decrease in cash and cash equivalents                                | (907,016)    | (527,562)    |

The annexed notes form an integral part of these condensed interim financial statements.

Cash and cash equivalents at the beginning of the period

Cash and cash equivalents at the end of the period

Hassan Javed (Chief Executive)

Arif Saeed (Director) Usman Liaqat (Chief Financial Officer)

935,417

28,401

1,256,413

728,851

For the nine months ended September 30, 2022

#### 1. The company and its operations

1.1 Service Global Footwear Limited (the Company) was incorporated as a public limited Company on 19 July 2019 in Pakistan under the Companies Act, 2017 and got listed on 28 April 2021. The shares of the company are quoted on Pakistan Stock Exchange. The registered office of the Company is located at 2- Main Gulberg, Lahore. The principal activities of the Company are manufacturing, sale, marketing, import and export of footwear, leather and allied products. The Company is the subsidiary of Service Industries Limited.

#### 2. **Basis of preparation**

- 2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim financial statements do not include all the information and disclosures 2.2 required in annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended 31 December 2021.

#### 3. **Accounting policies**

The accounting policies and methods of computations adopted for the preparation of these condensed interim financial statements are the same as applied in the preparation of the preceding audited annual financial statements of the Company for the year ended 31 December 2021.

#### 3.1 Critical accounting estimates and judgments

The preparation of these condensed interim financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

For the nine months ended September 30, 2022

During preparation of these condensed interim financial statements, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual financial statements of the Company for the year ended 31 December 2021.

#### 3.2 Investment in associate – (with significant influence)

Associate is an entity over which the Company has significant influence but not control or joint control. Investment in associate is accounted for using the equity method of accounting, after initially being recognised at cost.

Under the equity method of accounting, the investment is initially recognised at cost and adjusted thereafter to recognise the Company's share of the post-acquisition profits or losses of the investee in profit or loss, and the Company's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associate is recognised as a reduction in the carrying amount of the investment.

When the Company's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Company does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealised gains on transactions between the Company and its associates are eliminated to the extent of the Company's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investee have been changed where necessary to ensure consistency with the policies adopted by the Company.

Investment in equity method accounted for associate is tested for impairment in accordance with the provision of IAS 36 'Impairment of Assets'

#### 3.3 Employees' share option scheme

The Company operates an equity settled share based Employees Stock Option Scheme. The compensation committee of the Board of Directors of the Company evaluates the performance and other criteria of employees and approves the grant of options. These options vests with employees over a specific period subject to fulfillment of certain conditions. Upon vesting, employees are eligible to apply and secure allotment of Company's shares at a price determined on the date of grant of options.

At the grant date of share options to the employees, the Company initially recognises employee compensation expense with corresponding credit to equity as employee share options reserve at the fair value of option at the grant date. The fair value of option determined at the grant date is recognised as an

When share options are exercised, the proceeds received, net of any transaction costs, are credited to share capital (nominal value) and share premium.

#### 4 **Contingencies and commitments**

#### 4.1 Contingencies

There is no significant change in the status of contingencies as disclosed in the preceding audited annual financial statements of the Company for the year ended 31 December 2021 except for the following:

4.1.1 Post dated cheques have been issued to custom authorities in respect of duties amounting to Rupees 848.434 million (31 December 2021: Rupees 1,657.194 million) on imported material availed on the basis of consumption and export plans. In the event the documents of exports are not provided on due dates, cheques issued as security shall be encashable.

#### 4.2 Commitments

- 4.2.1 Contracts for capital expenditure are approximately of Rupees 71.465 million (2021: Rupees 35.905 million).
- 4.2.2 Letters of credit other than capital expenditure are of Rupees 116.107 million (2021: Rupees 45.508 million).
- 4.2.3 Outstanding foreign currency forward contracts are of Rupees 432.987 million (31 December 2021: Rupees 1,631.608 million).
- The Company has obtained vehicles under ijarah arrangements from Meezan Bank Limited and Bank Al 4.2.4 Habib Limited for the period of four years and ijarah rentals are payable on half yearly and monthly basis respectively. Future Ujrah payments under ijarah are as follows:

|   | (Un-audited) | (Audited) |
|---|--------------|-----------|
|   | September    | December  |
|   | 30, 2022     | 31, 2021  |
|   | (Rupees in   | thousand) |
| Not later than one year                           | 11,756       | 13,818    |
| Later than one year and not later than five years | 17,534       | 24,644    |
|   | 29,290       | 38,462    |

For the nine months ended September 30, 2022

|     | •  |              |              |           |
|-----|--|--------------|--------------|-----------|
|     |  |              | (Un-audited) | (Audited) |
|     |  |              | September    | December  |
|     |  |              | 30, 2022     | 31, 2021  |
|     |  | Note         | (Rupees in   | thousand) |
| 5   | Fixed assets   |              |              |           |
|     | Operating fixed assets                                   | 5.1          | 2,152,097    | 2,072,168 |
|     | Capital work-in-progress                                 |              | 229,280      | 59,236    |
|     |  |              | 2,381,377    | 2,131,404 |
| 5.1 | Operating fixed assets                                   |              |              |           |
|     | Opening net book value                                   |              | 2,072,168    | 1,961,394 |
|     | Add: Cost of additions during the period / year          | 5.2          | 230,327      | 282,223   |
|     | 3 · · · · · · · · · · · · · · · · · · ·                  |              | 2,302,495    | 2,243,617 |
|     | Less: Book value of deletions during the period / year   | 5.2          | (15,588)     | (78       |
|     | 3 1 ,  |              | 2,286,907    | 2,243,539 |
|     | Less: Depreciation charged during the period / year      |              | (134,810)    | (171,371  |
|     | Closing net book value                                   |              | 2,152,097    | 2,072,168 |
|     |  |              | Addit        | ions      |
|     |  |              | (Un-audited) | (Audited) |
|     |  |              | September    | December  |
|     |  |              | 30, 2022     | 31, 2021  |
|     |  |              | (Rupees in   | thousand) |
| 5.2 | Following is the detail of additions and disposals durin | ng the perio | od / year    |           |
|     | Buildings on freehold land                               |              | 9,760        | 155,57    |
|     | Plant and machinery                                      |              | 114,231      | 34,48     |
|     | Furniture, fixture and fittings                          |              | 4,288        | 8,12      |
|     | Vehicles   |              | 31,006       | 9,41      |
|     | Service equipment  |              | 71,042       | 74,61     |
|     | · ·  |              | 230,327      | 282,22    |

For the nine months ended September 30, 2022

| NINE MC September 30, 2022  7 Sales - net Export sales 8,397,273 Local sales 133,913 | 30, 2021<br>(Rupees ir<br>2 4,857,955 | QUARTER<br>September<br>30, 2022<br>h thousand) | September<br>30, 2021 |
|--|---------------------------------------|---|-----------------------|
| 7 Sales - net<br>Export sales 8,397,273  | 30, 2021<br>(Rupees ir<br>2 4,857,955 | <b>30, 2022</b> in thousand)                    | •                     |
| 7 Sales - net Export sales 8,397,272   | (Rupees ir<br>2 4,857,955             | thousand)                                       | 30, 2021              |
| Export sales <b>8,397,27</b>   | 2 4,857,955                           |   |                       |
| Export sales <b>8,397,27</b>   |                                       | 2 667 024                                       |                       |
| •  |                                       | 2 447 024                                       |                       |
| Local sales 133.91   | 200 211                               | 3,007,024                                       | 2,045,465             |
| 100//  | <b>2</b> 288,311                      | 36,529  | 98,190                |
| Duty drawback  | - 46,037                              | -   | -                     |
| 8,531,18   | 5,192,303                             | 3,703,553                                       | 2,143,655             |
| 8 Cost of sales  |                                       |   |                       |
| Raw material consumed 4,073,81   | <b>7</b> 2,521,500                    | 1,654,024                                       | 984,539               |
| Salaries, wages and other benefits 1,702,63  | 3 <b>1</b> 1,147,572                  | 663,649   | 451,372               |
| Stores and spares consumed 209,55  | <b>127,393</b>                        | 62,309  | 54,079                |
| Packing materials consumed 471,68  | <b>253,795</b>                        | 189,712   | 103,371               |
| Fuel and power 144,20  | <b>6</b> 61,387                       | 69,425  | 25,827                |
| Insurance 6,46   | 4,684                                 | 3,142   | 802                   |
| Travelling 36,29   | <b>5</b> ,955                         | 15,429  | 5,168                 |
| Repair and maintenance 32,05   | <b>24</b> ,241                        | 9,580   | 8,547                 |
| Entertainment 3,22   | . <b>8</b> 5,595                      | 768   | 3,676                 |
| Depreciation 129,88  | <b>122,936</b>                        | 45,386  | 43,440                |
| Rent, rates and taxes 1,86   | - 8                                   | 1,155   | -                     |
| Provision / (Reversal of provision) for  |                                       |   |                       |
| slow moving and obsolete inventory 4,60  | <b>(540)</b>                          | (1,265)   | 2,971                 |
| Other manufacturing charges 138,67   | <b>'8</b> 28,851                      | 66,075  | 11,227                |
| 6,954,98   | <b>4</b> ,303,369                     | 2,779,389                                       | 1,695,019             |
| Work-in-process movement (195,54   | <b>4)</b> 21,809                      | 6,124   | 33,133                |
| Cost of goods manufactured 6,759,43  | <b>88</b> 4,325,178                   | 2,785,513                                       | 1,728,152             |
| Finished goods movement (65,90   | <b>6)</b> (56,262)                    | 77,194  | 66,425                |
| 6,693,53   | <b>4</b> ,268,916                     | 2,862,707                                       | 1,794,577             |

#### 9 Transactions with related parties

The related parties comprise of the Holding Company, subsidiaries of the Holding Company, associated companies, employees' gratuity fund trust, employees' provident fund trust and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Detail of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

#### (i) Transactions:

(Un-audited) (Un-audited) NINE MONTHS ENDED **QUARTER ENDED** September September September **30, 2022** 30, 2021 **30, 2022** 30, 2021 (Rupees in thousand)

| Nature of relationship                     | Nature of transactions          |           |           |           |         |
|--|---------------------------------|-----------|-----------|-----------|---------|
| Holding company                            |                                 |           |           |           |         |
| Service Industries Limited                 | Sale of goods                   | 49,455    | 70,078    | 22,797    | 15,022  |
|  | Purchase of goods               | 109,792   | 94,575    | 32,176    | 38,672  |
|  | Loan given                      | 8,431,702 | 1,788,000 | 2,459,445 | 100,000 |
|  | Loan repaid                     | 8,320,922 | 1,217,300 | 3,483,707 | 27,000  |
|  | Expenses charged to the Company | 172,219   | 137,994   | 70,591    | 60,811  |
|  | Interest income                 | 435,441   | 220,763   | 182,925   | 65,750  |
|  | Service rendered                | 92,333    | -         | 73,790    | -       |
|  | Dividend paid                   | 735,975   | -         | 408,875   | -       |
| Sub-subsidiary company of the Holo         | ding Company                    |           |           |           |         |
| Service Shoes Lanka (Private) Limited      | Sale of goods                   | 122,221   | 27,380    | 31,618    | 5,235   |
|  | Sale of operating fixed assets  | 7,531     | -         |           | -       |
|  | Purchase of goods               | -         | 2,930     |           | -       |
| Associated company                         |                                 |           |           |           |         |
| Jomo Technologies (Private) Limited        | Sale of goods                   | 17,378    | 38,280    | -         | 4,484   |
|  | Return of goods                 | 10,674    | -         | 10,674    | -       |
| Service Long March Tyres (Private) Limited | I Investment made               | 636,322   | 1,550,620 | 258,122   | 20,620  |
|  | Share of loss / profit          | (97,112)  | 24,342    | (62,871)  | 9,364   |

For the nine months ended September 30, 2022

| (Un-au    | dited)     | (Un-audited) |          |  |
|-----------|------------|--------------|----------|--|
| NINE MONT | 'HS ENDED  | QUARTER      | RENDED   |  |
| September | September  | September    | Septembe |  |
| 30, 2022  | 30, 2021   | 30, 2022     | 30, 2021 |  |
|           | (Rupees in | thousand)    |          |  |

#### Key management personnel

| Remuneration                             | 104,048 | 90,866 | 33,967 | 30,890 |
|--|---------|--------|--------|--------|
| Meeting fee to directors - non executive | 1,600   | 1,120  | 480    | 148    |
| Cash dividend paid                       | 5,700   | -      | 1,625  | -      |
| Shares issued                            | 6,500   | -      | 6,500  | -      |
| Post employment benefit plans            | 86,707  | 67,896 | 30,184 | 23,382 |

#### (ii) Period end balances

|                        | As at 30 September 2022 (Un-audited) |                       |           |  |
|------------------------|--------------------------------------|-----------------------|-----------|--|
|                        | Holding<br>company                   | Other related parties | Total     |  |
|                        | (1                                   |                       |           |  |
| Employee benefit plans | -                                    | 150,016               | 150,016   |  |
| Trade debts            |                                      | 170,921               | 170,921   |  |
| Accrued mark-up        | -                                    | -                     | -         |  |
| Loan and advances      | 3,629,883                            | -                     | 3,629,883 |  |

| As at 31 December 2021 (Audited) |                       |       |  |  |  |
|----------------------------------|-----------------------|-------|--|--|--|
| Holding<br>company               | Other related parties | Total |  |  |  |
| (Rupees in thousand)             |                       |       |  |  |  |

|                          | (,,,,,,,  | , |           |
|--------------------------|-----------|---|-----------|
| Employee benefit plans   | -         | 134,391                                 | 134,391   |
| Trade debts              | 103,367   | 159,315                                 | 262,682   |
| Trade and other payables | -         | 3,885                                   | 3,885     |
| Accrued mark-up          | 55,104    | -                                       | 55,104    |
| Loan and advances        | 3.519.102 | -                                       | 3.519.102 |

#### 10. Recognized fair value measurements - financial instruments

#### (i) Fair value hierarchy

Docurring fair value measurements

Judgements and estimates are made in determining the fair values of the financial instruments that are recognized and measured at fair value in these condensed interim financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the following three levels. An explanation of each level follows underneath the table.

| At 30 September 2022 (Un-audited)                               | Level 1 | Level 2    | Level 3   | Total |
|---|---------|------------|-----------|-------|
|   |         | (Rupees in | thousand) |       |
| Financial assets  |         |            |           |       |
| Derivative financial assets                                     | -       | 21,670     | -         | -     |
|   |         |            |           |       |
| Recurring fair value measurements At 31 December 2021 (Audited) | Level 1 | Level 2    | Level 3   | Total |
|   |         | (Rupees in | thousand) |       |
| Financial assets  |         |            |           |       |
| Derivative financial assets                                     | -       | 1,613      | -         | -     |

The above table does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amounts are a reasonable approximation of fair value. Due to short term nature, carrying amounts of certain financial assets and financial liabilities are considered to be the same as their fair value. For the majority of the non-current receivables, the fair values are also not significantly different to their carrying amounts.

There were no transfers between levels 1 and 2 for recurring fair value measurements during the period. Further there was no transfer out of level 3 measurements.

The Company's policy is to recognize transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period.

**Level 1:** The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and equity securities) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the Company is the current bid price. These instruments are included in level 1.

**Level 2:** The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.



For the nine months ended September 30, 2022

**Level 3:** If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities.

#### (ii) Valuation techniques used to determine fair values

Specific value techniques used to value financial instruments include the use of quoted market prices or dealer quotes for similar instruments.

#### 11 Financial risk management

The Company's financial risk management objectives and policies are consistent with those disclosed in the preceding audited annual financial statements of the Company for the year ended 31 December 2021.

#### 12 Detailed break-up utilization of the proceeds raised from the issue

The Company issued prospectus dated 31 March 2021 in relation to the issue of 40,887,500 ordinary shares (20% of the total post-IPO paid-up capital of the Company) of face value of Rupees 10 each. The Company has received subscription amount of Rupees 2,175,215,000 against Initial Public Offer of 40,887,500 ordinary shares of face value of Rupees 10 each at a price of Rupees 53.2 per ordinary share (including premium of Rupees 43.2 per ordinary share). On 26 April 2021, shares have been duly allotted to all shareholders. As per paragraph 4.1.5 of the prospectus, the proceeds from IPO shall be utilized for equity investment in Service Long March Tyres (Private) Limited (SLM). SLM shall utilize the proceeds to make payments to the contractors on account of civil and Mechanical, Electrical and Plumbing (MEP) works of the Radial Bus and Truck Tyre Project. Detailed break-up utilization of the proceeds raised from the issue for the period from 29 April 2021 to 30 September 2022 is as follows:

| IPO Proceeds   | 2,175,215 |
|--|-----------|
| Profit on term deposit receipt received by the Company                       | 46,250    |
|  | 2,221,465 |
| Amount invested in 216,519,500 ordinary shares of Rupees 10 each of Service  |           |
| Long March Tyres (Private) Limited (SLM)                                     | 2,165,195 |
| Advance for purchase of shares of Service Long March Tyres (Private) Limited | 56,270    |
| Amount retained with the Company in the shape of term deposit receipt        | -         |
|  | 2,221,465 |

Utilization of proceeds by Service Long March Tyres (Private) Limited from issue of 216,519,500 ordinary shares of Rupees 10 each and advance for purchase of shares amounting to Rupees 56.270 million:

Payments to the contractors on account of Civil and Mechanical, Electrical and Plumbing (MEP) works of the Project

(Rupees in thousand)

#### 13 Date of authorization for issue

These financial statements were authorized for issue on October 27, 2022 by the Board of Directors of the Company.

#### 14 Corresponding figures

Corresponding figures have been re-arranged, whereever necessary, for the purpose of the comparison. However, no significant rearrangements have been made.

#### 15 General

Figures have been rounded off to nearest thousand of rupees, except stated otherwise.

Hassan Javed (Chief Executive)

Arif Saeed (Director) Usman Liaqat (Chief Financial Officer) سروں گلونل فٹ ویئر کمیٹرٹر نے ابھی تنگ سروس لانگ مارچ ٹائرز (پرائیویٹ) کمیٹرٹر میں 2.4 ارب روپے کی سرمایہ کاری کے بسروس لانگ مارچ ٹائرز (پرائیویٹ) کمیٹرٹرنے مارچ2022 میں تجارتی پیداوار کا آغاز کر دیاہے اور اس وقت تقریباً پوری پیداواری صلاحیت پر کام کررہی ہے۔

# اظهار تشكر

ہم تہددل سے بورڈ کے ممبران کی قابل قدر رہنمائی اور تعاون کے مشکور ہیں۔علاوہ ازیں ہم تمام ملاز مین کی انتھک اور پرعزم کوششوں اور ہمارے گاہوں کی ہماری مصنوعات پر اعتاد کے بھی شکر گزار ہیں۔ ہم بورڈ کی جانب سے اپنے جھس یافتگان کا تخلص ترین شکر میہ اداکرتے ہیں۔ کہ انہوں نے ہم پر بھروسہ کیا اور ہماری غیر متزلزل جمایت جاری رکھی۔

كىسىنة كە مىن مائىي مىن جاويد چىف الگيزيكۇ ` کریس عارف سعید چیر مین

مورخه27 اكتوبر2022

لاہور۔

# ڈائر کیرز کی رپورٹ برائے خصص یافتگان

ڈائز کیٹرز30 ستبر 2022 کوختم ہونے والی نوماہی کی سروس گلُوبل فٹ ویئزلمیٹڈ کی مختصر عبوری مالیاتی گوشواروں کے ساتھ اپنی رپورٹ پیش کرنے میں خوشی محسوس کرتے ہیں۔۔

# مالی کار کر دگی کاموازنه

30 ستبر 2022 کوختم ہونے والی نوماہی کی سروس گلوبل فٹ وییز کمیٹر مختصر عبوری مالیاتی کاکر دگی درج ذیل ہے۔

|           | نوماہی اختتام                 |                              |                   |
|-----------|-------------------------------|------------------------------|-------------------|
| فصدتبريلي | ئتمبر 2021،30<br>روپ،ہزار میں | ئتبر 30،2022<br>روپ،ہزار میں | تقصيات            |
| 64.30%    | 5,192,303                     | 8,531,184                    | غالص فروخت        |
| 89.57%    | 570,248                       | 1,081,009                    | آ پریٹنگ منافع    |
| 61.10%    | 451,858                       | 727,932                      | منافع قبل از ئيكس |
| 38.78%    | 329,821                       | 457,712                      | منافع بعداز ئيكس  |

ىر ون گلونل فٹو يئرلميٹڭرنے اس نومانى ميں اپنے مالياتی گوشواروں كے مطابق 8.53ارب روپ كی آمدن فروخت حاصل كی ہے جو كه گزشته سال كی ای مدت كے مقابلے ميں نظم 343.00 زيادہ ہے قبل از نيكس منافع 727.93 ملين روپ رہا جبكہ گزشته سال كی ای مدت ميں 451.86 ملين روپ تھا۔ روپ رہا جبكہ گزشته سال كی ای مدت ميں 329.822 ملين روپ تھا۔

زیرجائز دمدت میں فروخت اور منافع میں نمایاں اضافہ ہوا ہے۔ سر وس گلونل فٹ ویئر کمیٹرٹر نے گا ہوں کوشامل کر کہ اور پیداواری استعداد کے بہترین استعمال سے آمد ن فروخت اور منافع میں نمو کیا س دفار کوجاری رکھنے کے لیے پر اعتماد ہے۔ گزشتہ دوسالوں کے دوران بہارے موجودہ گا ہوں سے لگا تار تعاون اور مصنوعات کی ترسیل نے بمیں ان کے باقی سیلائز دیسے متاز کر دیا ہے اور ہماری سمپنی پران کے اعتاد کو مزید پڑتہ کیا ہے۔

# مستقبل يرايك نظر:

سر وں گلونل فٹ ویئر کمیٹر آمد اُن فروخت کی زبر دست نمو کے راتے پر گامزن ہے۔اس سال کے دوران ہم نے جبتی بھی پیداواری استعداد بڑھائی تھی،وہ مکمل طور پر استعال میں آپھی ہے۔اس سے ہماری تیسر ی سہ ماہی کی آمدن فروخت میں 3 بلین روپے سے زیادہ کا اضافہ ہوا ہے اور ہم اُگلی سہ ماہی میں بھی یہی رفتار برقرار رہنے کی توقع کرتے ہیں۔ہمارے یاس سال 2023 کی پہلی سہ ماہی میں بھی کثیر بکنگ ہے جو ہماری نہوکی رفتار کو برقرار رکھے گی۔

چین کے ڈونگ گوان شبر میں ذیلی ادارہ کی تشکیل کاعمل جاری ہے۔ٹیم اس معاطے پر پوری تندبی ہے مصروف ہے اور بید ذیلی ادارہ اس سال کے اختتام سے پہلے مکمل طور پر کام کر ناشروع کر دے گا۔ بیر ذیلی ادارہ جاری فروخت اور خام ہال حاصل کرنے کے عمل میں انتہائی مفید کر دار اداکر ہے گا۔

نے اورا ہم گاہوں کو تلاش کرنے پرزیادہ توجہ دینے کے لیے اپنے بیلز ماڈل کی تنظیم نو کے بعد ،ہم امریکی مارکیٹ سے بھی کاروبار بڑھانے کے لئے کو شاں ہیں جو اس سے پہلے نہیں کیا گیا تھا۔ان کوششوں کے بیتیج میں ہمیں پہلے ہی دونے گاہوں سے آزمائتی آرڈرزموصول ہو بچکے ہیں۔ پچھرید گاہوں سے روابط جاری جن سے اگلے چند مہینوں میں آرڈرزمتوقع ہیں۔ہم سال 2023 اور اس کے بعد ترقی کی اس رفتار کوجاری رکھنے کے لیے پوری طرح تیار ہیں۔

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